

2022 NORTH STAR CLASSIC

Saturday, December 3, 2022 | 3:00 PM CST

Lot 1 Donation Heifer - Thank you to the Baumgarten Cattle Company of Belfield, ND for donating this heifer. Tickets will be pre-sold and also sold at the conclusion of the NSC Hereford Sale prior to the drawing. Pre-sold tickets will sell for \$10 each with a minimum of \$50 purchase – contact Joana Friesz, Dan Donnelly or Steve Wolff if interested. Proceeds go towards NDHA promotion. If you can't make the sale – contact Joana at 701-400-8744 prior to the sale.



BCC RIHANNA 2152K

Consigned by Baumgarten Cattle Company Reg. # 44369106 | DOB: 3/5/22 Sire: HCC RIO GRANDE 9101 G ET | Dam: BCC SCARLET 759E ET CE: -1.0 BW: +3.6 WW: 60 YW: 105 MM: 30 M&G: 59

When we were asked to donate a heifer we set out to pick something of high quality. A granddaughter of the legendary Maybarry 064X. With the right care this heifer will show very competitively and make a very nice cow! Get in on a great opportunity!

We will have 10 fancy heifer calves and 3 show steer prospects that have already been consigned to the sale. We encourage any juniors planning to purchase a Hereford to complete the NDHA Junior Heifer Grant Application. The NDHA will award (3) \$250 grants and Larry and Richard Tinjum is awarding a \$500 heifer grant in memory of Andrew Dosch, Powers Lake, ND. The applications are due by email or mail by December 1st or hand delivered to Joana Friesz by 11 AM on Saturday, December 3rd prior to the sale.

Cattleman's Supper and Sale will be held Friday, December 2nd at the North Dakota Winter Show Building (south exhibit building). Cost is \$100 for prime rib supper plate and enters you in the drawing for sale credit for Friday night's elite sale and many other prizes to be drawn during the evening. There will be a Country Christmas shopping event along with supper/sale and the doors are open at 5 PM and close at 9 PM. The Country Christmas shopping event will also be open Saturday from 9 AM - 3 PM, open to the public.

Annual NDHA Meeting is on Saturday, December 3rd at 5 PM at the NDWS South Exhibit Building.

Annual Banquet will be Saturday, December 3rd at the NDWS South Exhibit Building. Social 6:00 PM and a catered beef roast meal with all the trimmings at 6:30 PM. Please contact Joana if attending for plate count by December 1. Come out for a fun evening -- directory prime page auction, door prizes and a silent auction for the NDJHA. Please bring an item to support our Junior Association for the auction.



em, Berthold.

The NSC Hereford Sale catalog is available to view at: www.NorthDakotaHerefords.com

2022 NSC LIVESTOCK HONOREE: STEVE WOLFF



Steve has been an influential part of the North Star, since its inception. He has served on the livestock committee since before the first show, and still today is always willing to lend a hand and attend meetings to help plan the weekend full of events. He is known to jump in and help set-up pens,

spread shavings, assist in sales, clean-up events, and so much more! He is a valuable asset to the success of the North Star Classic.

Steve is most well known for his passion for Hereford cattle and the people involved in the breed. He has spent countless hours traveling the country not only looking for seedstock to add to his own operation, but also managing sales and consulting for other operations. Steve has left his mark on the North Dakota Hereford Association as he has served as a Junior Advisor, attends multiple shows and sales throughout the year, and assists in the State Hereford Sale held at the North Star Classic. He received the North Dakota Hereford Breeder of the Year in 2016 and the Minnesota Hereford Breeders Enthusiast of the Year in 2019.

Not only is Steve a great asset to the North Star Classic, but he is also a great friend to so many of the people involved with putting on this event, and are all very proud to honor him with this award.

On behalf of the Dunn County Bull Days Association, I would like to invite you to showcase your bulls at the 2nd Annual Dunn County Bull Days. This event will be held at the Killdeer Rodeo Grounds on January 21, 2023.

The vision behind the Dunn County Bull Days is to allow you to have a place to showcase a pen of your bulls that you will have to offer at your production sale. There will also be an option to showcase a pen of your heifers if you choose to do so.

The pen fee is \$150 per pen. There is a max of 5 bulls or heifers per pen. Producers may have more than one pen if you choose. For an additional \$100 you can set up a table inside to display your information.

The event will kick off at 10:00 A.M. for spectators to view the livestock. A free lunch will be provided starting at 11:30 A.M. Door prizes and bull bucks will be announced at 1:00 P.M. with livestock being released at 2:00 P.M. (all times in Mountain Standard Time)

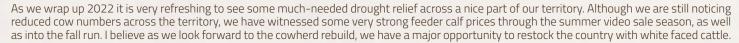
Registration & payment will be due on December 1, 2022. There are a limited number of pens available, and they will be reserved on a first come first serve registration process. If you have any questions, feel free to contact Katie Eggen at 701–590–1954 or email dcbulldays@gmail.com.

Sincerely, Katie Eggen Dunn County Bull Days Association Secretary/Treasurer

AHA FIELD REP. UPDATE

Kevin Murnin

Dear North Dakota Hereford Breeders,



We just finished up a very successful Annual Meeting. Financially the American Hereford Association had a very good year, with steady registrations and transfers even with such a widespread drought. I would like to encourage our members from North Dakota to get the 2023 Annual meeting on their schedule. This is a great opportunity to let your voice be heard on a national level, as well as take in the great educational seminars and meet with other Hereford breeders from across the country.

For the fiscal year 2021 we saw extremely good demand Hereford bulls across territory 2, with an increase in demand across the commercial industry. We had 1,395 bulls' market through Hereford World sales that averaged \$7,891. Interesting enough we marketed 100 more bull from 2020 with an increase in the average. My hat is off to the breeders across the territory on such a successful year.

As we look ahead to the upcoming sale season, I would strongly encourage our breeders to stay aggressive at marketing your cattle. Along with our expanding mailing list for our Hereford World publication, I would encourage our breeders to look at utilizing our specific mailing lists, as well as our digital campaigns. These options allow you to focus on a specific area you would like to expand into with your marketing. Feel free to reach out to me with any questions on your marketing options.

I am excited for the future of this breed, and I look forward to seeing you down the road.

Thanks,

Kevin Murnin Field Representative Mountain Region #2, American Hereford Association 406-853-4638, kmurnin@herford.org





NDHA PRESIDENT UPDATE

Dan Donnelly

We are continually reminded of our changing weather and how fast the seasons come and go. This year is no exception. Farmers and ranchers rarely have time to get attached to a season, as we know change is coming. This year was thankfully different for our breeders on the western part of the state getting an exceptional amount of moisture, not just in the spring but throughout the summer months as well, which was much need after the last few years they've endured. This will be a year of change for me also, as I serve as your new President. I hope to continue the high standards and commitment NDHA officers and members have held themselves to in the past.

My wife, Alisha, and I reside just west of Valley City. I serve as an Ag lender at Bank Forward, along with managing a small herd of Hereford, Angus, Shorthorn and commercial cattle. Our ranching and farming lifestyle if very important to Alisha and I, as we know it is to all of you. It is a privilege to serve the NDHA members and keep this way of life and the Hereford breed thriving.

The demand for good Hereford influenced cattle seems to be at a high, especially with baldies. Many other breeds, Angus producers especially, have realized the upside and benefits of a baldy female in production as the demand for these have not only been seen at production sales but also in sale barns across the state. Although they offer many benefits, I truly believe efficiency and low inputs are taking precedence as of late. In these ever-changing times we have seen an all-time high for the cost of machinery, feed, interest rates, inputs and many more, which is why an efficient animal that produces years after year is of utmost importance.

I hope you all can make it to the North Star Classic show for the Hereford sale on Saturday December 3, 2022, at 3 PM. We also have our NDHA annual meeting at 5 PM in the Winter Show building. Following our meeting will be the banquet with the social starting at 6 PM and meal at 6:30 PM. Come bid on the Junior association silent auction items, support the crowning of the new royalty, and catch up with your fellow friends and breeders. A big thanks goes out to Joana for all she does to keep these events running.

I would like to thank Baumgarten Cattle Company for donating this year's heifer. Without our gracious breeders, this would not be possible. If you would like to purchase a ticket, please reach out to myself or Joana Friesz.

See you all in Valley City!

Dan Donnelly NDHA President 651.353.7282

\$500 Heifer Grant AVAILABLE IN MEMORY OF ANDREW DOSCH, SPONSORED BY LARRY AND RICHARD TINJUM.

Contact Joana for details.

2021 NORTH STAR CLASSIC RESULTS

Valley City, ND | December 4, 2021 Auctioneer: Dustin Carter

7 Open Hereford Heifers – Avg - \$2171. Donation heifer donated by Tessier Ranch of Belfield, ND raised \$3660in tickets sold. Jerrin Baumgarten from Durbin, ND was the ticket winner.

Top selling heifer was Lot 2, DF Jude 2J, 02/03//2021 daughter of ECR Shameless 7586ET consigned by Donnelly Farms, Valley City, ND selling to Avery Wulfekuhle, Wolverton, MN.

Lot 8 from Neil Hereford Cattle, Northfield, MN, NEIL 174E Faith 143J, 03/02/2021 daughter of TH Frontier 174E sold to Tessier Ranch, Belfield, ND for \$2400. Lot 5 from Tessier Ranch, TESSIER Lady 828F 607D, 03/08/2021 daughter of Churchill Jumpstart 828FET sold to RD Andes, Parshall, ND for \$2300.

DIRECTORY COVER PHOTO CHALLENGE:

Please submit your best photo(s) that can be used as cover art for the upcoming directory.
We would like a photo of Herefords from North Dakota for the 2023-2024 State Directory.
Deadline January 1st.

Send photos to Joana at: joana@northlandinsuranceagency.com





Learn more at herefordtruth.com

THE BALD-FACED TRUTH

ABOUT HEREFORD GENETICS

7%

Higher pregnancy rates

More per cow, per year

Advantage in feedlot profitability

S20 Advantage in feed

efficiency

North Dakota Hereford Association Officers

President - Dan Donnelly Vice President - Mark Giedd

Hereford

genetics

maximize the

value of your

herd by leveraging

traits such as fertility,

feed efficiency, docility

and feedlot profitability

Secretary/Treasurer - Joana Friesz

to your advantage.

Directors - Lillie Basaraba, Logan Behm, Sara Friesz, Walter Jones, Andy Mrnak, Christopher Rockeman, Bill Smith

*Compared to Angus-sired calves. Source: Daley, David A. and Early, Sean P. Impacts of Crossbreeding on Profitability in Vertically Coordinated Beef Industry Marketing Systems. American Hereford Association. Retrieved from https://hereford.org/wp-content/uploads/2017/02Harris HeterosisReport.pdf. 57100C06

Visit one of the North Dakota Hereford breeders for more information:

4J CATTLE CO.

Glenburn, ND

(701) 362-7395 • (701) 509-7284

BRUCE ANDERSON

Valley City, ND (701) 840-1561

BAUMGARTEN CATTLE CO.

Belfield, ND

(701) 575-8292 • (701) 290-3469

JAKE BAUMGARTEN

Belfield, ND

(701) 290-3450

IERRIN BAUMGARTEN

Durbin, ND

(701) 866-5624

BAYERS HEREFORD RANCH

Reva, SD

(605) 490-1409

LARRY J. BEHM & FAMILY

Beulah, ND

(701) 873-2646

LOGAN BEHM

Beulah, ND

(701) 891-9227

CARTER'S POLLED HEREFORDS

Rocklake, ND

(701) 266-5575

COFFIN BUTTE FARM & RANCH

New Leipzig, ND

(701) 584-2777 • (701) 391-2979

(701) 527-6036

DIAMOND R HEREFORDS

Hillsboro, ND

(701) 636-5465

DIAMOND T HEREFORDS

Minot, ND

(701) 721-5383

DONNELLY FARMS

Valley City, ND

(651) 353-7282

DUSTY & MEGAN DUKART

Richardton, ND

Megan: (701) 290-7230

Dusty: (701) 730-4335

ROD & JENNY FERNOW

Fingal, ND

(701) 840-8981

FLATH HEREFORDS

Coleharbor, ND

(701) 337-5549

Mark: (701) 337-6793

Richard: (701) 337-6076

FRIEDT HEREFORDS

Mott, ND

(701) 824-2300

FRIESZ LIVESTOCK

New Salem, ND

(701) 843-8750 • (701) 400-8744

GIEDD HEREFORDS

Washburn, ND

(701) 462-3310

HEART F HEREFORDS

New Leipzig, ND

(701) 584-2978

CLAYTON HEINS New Salem, ND

(701) 400-4435

DEAN HEINS

Austin, MN

(612) 816-7951

HELBLING HEREFORDS

Mandan, ND

Jim: (701) 663-7123

Fred: (701) 663-0137

Wayne: (701) 663-1229

HERBERG HEREFORDS

Grace City, ND

(701) 674-3446 • (218) 521-0340

JERRY HIEB

Valley City, ND

(701) 845-0683 • (701) 840-9831

JACK HOFFMANN

Wheatland, ND

(701) 238-2383

HUESKE FARMS

Richardton, ND

(701) 974-3561

HUSO AND SONS HEREFORDS

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WALTER JONES

Gatzke, MN

(218) 689-3373

IS RANCH

(701) 327-8343 • (701) 320-9101

Tappen, ND

KEN KREIN

Richardton, ND

(701) 974-3577

KUELBS CATTLE CO.

Dickinson, ND (320) 232-0404

MICHAEL KURLE

Regan, ND

LODOEN L83 RANCH

Westhope, ND

(701) 201-0477

TERRY LUND

Buchanan, ND (701) 652-5777

MIDWAY POLLED HEREFORDS

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(701) 996-3300

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LaMoure, ND (701) 883-4237

JOHN MOLSTAD

Luverne, ND

(701) 845-2952

MRNAK HEREFORDS

Bowman, ND Wayne & Jill: (701) 574-3172

Terry: (701) 574-3193

ANDY MRNAK

Bowman, ND

(701) 206-1095 **BRENT & JENNA MRNAK**

Bowman, ND

(701) 206-0604

NEIL FARMS HEREFORD CATTLE

Northfield, MN

(507) 649-1917

TERRY AND KEVIN NELSON

Mandan, ND

(701) 663-3012

OLSON HEREFORD RANCH

Argusville, ND

(701) 484-5068 • (701) 361-0684 PELTON POLLED HEREFORDS

Halliday, ND

(701) 548-8096 • (701) 260-0058

POLLESTAD HEREFORDS

Taylor, ND (701) 974-3970

RATH CATTLE CO.

Bismarck, ND (701) 222-0371

RIVERBANK RANCH

Taylor, ND

(701) 483-4978 • (701) 290-2431

ROCKEMAN HEREFORDS

Donnybrook, ND (701) 720-3682

DAROLD SCHIMMING & SONS

Enderlin, ND

(701) 238-8326

SIP STOCK FARM

Ada, MN (218) 415-0408 • (218) 784-2762

STROH HEREFORD RANCH

Killdeer, ND

(701) 573-4373 • (701) 290-1191

STUBER RANCH

Bowman, ND

(701) 523-5371 • (701) 523-6813

TESSIER RANCH

Belfield, ND (701) 290-6132

TINJUM HEREFORDS

Powers Lake, ND

(701) 464-5771

TOPP HEREFORDS

Grace City, ND

(701) 674-3152 • (701) 652-5701

WHITE RANCH CATTLE

Menomonie, WI (715) 556-0526 • (715) 308-4948

WINTER RANCH Goodrich, ND

(701) 884-2424 • (701) 799-9537

WOLLMUTH RANCH Moffit, ND

(701) 387-4742 • (701) 400-6043

WOLFF POLLED HEREFORDS

Oakes, ND (701) 710-1574

TREVOR & ASHLEY WOOLLEY

Underwood, ND (701) 710-1574

To join the NDHA or request a NDHA Directory, please contact:

Joana Friesz — (701) 400-8744 or joana@northlandinsuranceagency.com

Visit our website at www.northdakotaherefords.com and like us on Facebook.

2021 NDHA ANNUAL MEETING MINUTES

Friday, December 4, 2021 | Valley City, ND

Carl Olson called the meeting to order. The Secretary's Report from the 2020 Annual meeting was in the November 2021 newsletter. Zac Tessier made motion to approve the Secretary's Report and 2nd by Steve Wolff. Motion carried, Joana handed out the Treasurer's Report and reviewed with the members in attendance. Motion made to accept and 2nd by Steve Wolff – motion carried.

OLD BUSINESS:

The 2021 NSC heifer is donated by Tessier Ranch, Belfield, ND. Thank you to Zac and family for their generosity. We will be looking for a 2021 heifer donor.

The NDHA awarded 3 - \$250 Hereford grants and Larry and Richard Tinjum awarded a \$500 heifer grant in memory of Andrew Dosch to juniors applying to be used in the 2021 NSC Hereford Sale. Thank you to the Tinjum's – this is there 5th yr offering the grant.

Discussion was held on the NSC Hereford Sale – we really need a few more entries than what we have had in the last 2 years. There was discussion on the timing of selling the heifer donation tickets. Steve Wolff made motion to offer pre-sale tickets and sell the tickets at the conclusion of the Hereford Sale and the drawing immediately following. Dan Donnelly 2nd. Motion carried.

Dan Donnelly mentioned that he was approached by some MN Hereford breeders about combining the MN/ND Hereford Sales due to the increasing costs they are incurring for the Gopher Sale. Carl Olson appointed a committee to research the interest as the Gopher Sale/Annual MN Hereford Meeting will be held December 10–11. Committee will consist of Dan Donnelly, Dean Heins and Carl Olson. They will visit with some of the MN breeders asking about the NSC venue and see what interest there is after their annual meeting.

There also was discussion on having DVAuction at the NSC sales – it will be up to the NSC Sale committee and see if cost effective.

Emma Neshem gave report from the NDJHA. Royalty was represented at several functions throughout the year. The junior assn would like to move their field day event off the NDSF. They would like to do a one day event with activities for the juniors and include the adult assn. Maybe include the annual meeting/picnic. The NDJHA is currently looking for a junior advisor/advisors as well. Motion was made by Jeff White and 2nd by Zac Tessier to refer to the Board. Motion carried.

Radio advertising was discussed if any changes to be made for 2022. Steve Wolff made motion to continue and 2nd by Zac Tessier. Motion carried.

NEW BUSINESS:

The annual banquet catered by Lori and John Jury – same as in the past 3 years - \$20 includes meal, dessert and beverages.

Semen auction will be held during the banquet – thank you to the donors.

The proposed budget was approved. Motion made by Larissa Tessier and 2nd by Dan Donnelly.

DIRECTOR ELECTIONS:

Term up for Carl Olson and Zac Tessier (served 2 consecutive terms) and Matt Stroh (1 term).

Matt Kitchell and Walter Jones was nominated for the East Region – Larissa Tessier made motion to cease nominations and 2nd by Steve Wolff. Upon voting Walter Jones was voted new director for the East.

Sara Friesz was nominated for the SW Region. Zac Tessier made motion to cease nominations to cast unanimous ballet for Sara Friesz. 2nd by Larissa Tessier. Motion carried.

Zac Tessier made motion to nominate and cast unanimous ballot for Lillie Basaraba for the NW region. 2nd by Steve Wolff. Motion carried.

Larissa Tessier made motion to adjourn and 2nd by Dan Donnelly.

BOARD MEETING HELD DECEMBER 9, 2021 via CONFERENCE CALL.

In attendance was Dan Donnelly, Walter Jones, Chris Rockeman, Lillie Basara, Joana Friesz.

It was decided upon nominations for President, Vice President and Secretary/Treasurer – Joana is to email all board members with the nominations to vote and return to her for count.

Nominations for President/Vice President included Dan Donnelly, Mark Giedd and Andy Mrnak. Upon votes received – Dan Donnelly – president and Mark Giedd – Vice President.

Chris Rockeman casted an unanimous ballot for Joana Friesz to serve as Secretary/Treasurer. 2nd by Dan.

Bill Smith will serve the remaining director term for Leon Seefeld.

Dan had reported on being approached by some MN Hereford Breeders about joining our Hereford Sale in lieu of their continuing the Gopher Sale – the MN Annual meeting will be Dec. 10th and need some input from the NDHA what their thoughts are. Dan had informed the board that it would be advantageous for the NDHA Sale with more sale entries and with the Junior Point Show Awards being presented during the NSC event - it brings in more youth and prospective buyers. There would be room to host the cattle – They could be stalled in the South NDWS Building. At this point the board needed to decide if in favor or not so that decision could be presented to the MN Hereford Assn breeders. Walter Jones made motion to be in favor of combining both NDHA and MN Sales during the NSC and 2nd by Chris Rockeman – motion carried. Dan will pass this information on and answer any guestions for the MN Hereford Assn if they are interested upon holding their annual meeting.

Dan Donnelly made motion to adjourn and Chris Rockeman 2nd. Motion carried.

- Minutes submitted by Joana Friesz, NDHA secretary

JUNIORS

COUNTY ACHIEVEMENT DAYS

The NDHA pays \$50 for Grand Champion and \$25 Supreme at your County Achievement Day.

Please email photo to Joana at: joana@northlandinsuranceagency.com by December 31, 2022.

November 2022 **UPCOMING REGIONAL/LOCAL 2023 JUNIOR HEREFORD EVENTS:** Midwest Classic Show, Pipestone, MN

June 2023

Junior National Hereford Expo, Madison, WI July 7-14, 2023

ND Junior Hereford Field Day Location TBD

NORTH DAKOTA HEREFORD STEER SHOWS:

The NDHA sponsors Hereford steer premiums each year at the ND Junior Hereford Field Day.

The NDHA will pay \$200 for Champion and \$100 for Reserve Champion steers. They must be from a registered sire and dam with the AHA.

There is also a junior show featuring a Hereford steer show during the Midwest Classic Jr. Hereford Show in Pipestone, MN in June.



2022 NDHA Queen Josie Dallman (right)

2021 NDHA retiring Queen Emma Neshem (left)

NEW JUNIOR ADVISOR!!! Sara Friesz and her husband, Aaron, live in New Leipzig, ND, with their 3 young daughters, Grace, Hazel and Fiona. They farm and ranch, and Sara also works part time as a nurse for Sanford Hospital.

Sara and Aaron operate Heart F Herefords where they run 30 registered Polled Hereford cows and 200 commercial cows. Sara grew up with Hereford cattle in southeast Wisconsin. As a kid she was heavily involved in the Wisconsin Jr .Hereford Association, and summers were spent at state fairs and Jr. Nationals. Sara has a strong enthusiasm for junior livestock programs and the opportunities they have to offer, and she looks forward to working with the North Dakota Hereford youth.

2022 Field Day

- THANK YOU TO ALL THE SPONSORS! -



Josie Dallman, Champion Steer.



Josie Dallman, Reserve Sr. Showman and 2022 NDHA Queen, and Walter Jones, Champion Sr. Showman.



Kaylee Erdman at the North Dakota State Fair.

Champion Bred & Owned Heifer	Mace Stuber
Reserve Champion Bred & Owned Heifer	Josie Dallman
Champion Owned Heifer	Kaylee Erdmann
Reserve Champion Owned Heifer	Macey Filipek
Champion Steer	Josie Dallman

Champion Senior Showman	Walter Jones
Reserve Champion Senior Showman	
Champion Intermediate Showman	Macey Filipek
Champion Junior Showman	Kaylee Erdmann
Reserve Champion Junior Showman	Amy Wanous

Joana K. Friesz NDHA Secretary PO Box 67 New Salem, ND 58563



Champion Heifer at 2022 NDJHA field day, and Supreme Heifer at 2022 Amidon Co. 4-H Achievement Days for Mace and Mika Stuber, Bowman, ND.

Deliver to





Supreme Champion: Dru Olson of Argusville, ND

NORTH DAKOTA Hereford Association

2022 NORTH STAR CLASSIC

DECEMBER 2:

Open Class Hereford Show

6 PM - Cattleman's Supper and Sale - NDWS South Exhibit Building

DECEMBER 3:

10 AM - Junior Membership meeting, in sale area behind the bleachers

12 PM Noon - NSC Pen Show, beginning with heifers.

*Free lunch, CHB roast beef sandwich lunch in sale area

*Silent Auction held with proceeds going towards youth awards. Bring an item to the auction if you can.

3 PM - Hereford Sale, follows other breeds sale

5 PM - Annual Meeting - NDWS South Exhibit Building

6:30 PM - Annual Banquet (6 PM Social, 6:30 Dinner)

*Crowning new Hereford Royalty. The juniors will have a silent auction as their annual fundraiser.

*Please bring an item for the silent auction to support our juniors.

DECEMBER 4:

Junior Hereford Show

BOARD OF DIRECTORS

Dan Donnelly - President
Mark Giedd - Vice President
Joana Friesz - Sec./Treas.
Bill Smith
Sara Friesz
Lilli Basaraba
Andy Mrnak
Logan Behm
Chris Rockeman
Walter Jones

DIRECTORY ADS DUE JANUARY 5TH

Send to Jill Hotchkiss at Hereford America: **jbh@herefordamerica.com**Dues need to be paid by January 5th to be included in the directory.